

# ONESOURCE GLOBAL TRADE

## Case - ABB



### CUSTOMER PROFILE

ABB (ABBN: SIX Swiss Ex) is a technology pioneer and leader in Electrification Products, Robotics and Motion, Industrial Automation and Power Grids, serving industrial clients, power utilities, logistics and infrastructure on a global scale. ABB has carved the future of industrial digitalization for over four decades. With more than 70 million devices connected through its installed base of more than 70,000 control systems, through all customer segments, ABB is ideally positioned to benefit from the Fourth Industrial and Energy Revolution. With its 130 year history, ABB operates in more than 100 countries with nearly 135,000 employees. ([www.abb.com](http://www.abb.com)).

ABB arrived in Brazil in 1912, when they supplied the electrical equipment for one of the country's most well-known attractions, the Sugar Loaf mountain cable car, in Rio de Janeiro. Currently, ABB has approximately 3,000 employees in Brazil and its structure is made up of four industrial plants, regional offices, as well as service units.

### THE CHALLENGE

When ABB opted to move forward with a project for using the special RECOF [Regime Aduaneiro Especial de Entrepasto Industrial sob Controle Aduaneiro Informatizado (Special Industrial Warehouse Customs Regime under Computerized Customs Control)] customs regime, it knew several challenges were on the horizon, because it is a very complex company, not only due to the number of operations in the country, but also because of the size of the company and the quantity of products and segments in which it operates.

But the choice of using the RECOF System was made because the company realized the regime could offer the company significant cost cuts. That was when ABB decided to find the best partner in the market to assist with managing the system in a computerized form.

## THE SOLUTION

With a detailed assessment of the market, ABB sought a partner instead of a mere supplier. This would help the company implement an efficient regime management system within the timeframe and cost projection in place, guaranteeing the best possible use and control while meeting all the company's compliance requirements.

Thomson Reuters' experience and all its technical knowledge in using RECOF was the reason behind choosing ONESOURCE Global Trade. They hold nearly 20 years of experience and presently, almost 95% of all companies that use the regime use Thomson Reuters solutions for its management.

The Thomson Reuters solution chosen to manage the regime provides total compliance with all legal requirements stipulated by Brazilian law. It also offers optimal and detailed control of all processes, calculation of data, better cost control for imports and a detailed calculation of raw material costs. All accounting is integrated to the ERP used by ABB.

## EXPECTED BENEFITS

According to ABB, considering the complexity of the regime and of the project itself, implementation time was short and all those involved demonstrated utmost professionalism and provided all support required.

By using RECOF, ABB expects to see a significant financial impact, as well as an improvement in all company processes.

**“Choosing Thomson Reuters was mostly due to its technical capacity, knowledge of the market, systems and projects with other customers and segments. We had a fantastic experience, from the initial process of business development, the involvement of the team in understanding our challenges, to providing fitting solutions and receiving supporting in the RECOF deployment and management process.”**

**Antônio Federico, Director of Operational Excellence at ABB in Brazil.**

## CONTACT

+55 (19) 3344-9200

[www.onesourceglobaltrade.com.br](http://www.onesourceglobaltrade.com.br)

[gtm.brasil@thomsonreuters.com](mailto:gtm.brasil@thomsonreuters.com)